

TECHNICAL SALES REPRESENTATIVE – POLAND

Gdansk / Gdynia and Szczecin

NST Poland is expanding - a unique opportunity to play a key role in developing NST's business in Poland

NST (Norsk Sveiseteknikk AS) is an international supplier of welding consumables, specializing in Seamless Flux Cored Wires produced by our partner Nippon Steel. We serve key industries such as shipbuilding, navy, offshore/oil and gas, heavy steel construction and wind energy. Since 1991, NST has built a strong market position based on technical expertise, high-quality products and long-term customer relationships. Today, we operate internationally, with sales in around 30 countries and a Polish branch office, NST Polska in Gdynia, dedicated to serving the Polish market.

To support our continued growth, we are seeking an experienced Technical Sales Representative with primary responsibility for the Gdansk/Gdynia and Szczecin regions. In-depth market knowledge of both areas is not essential from the start, but initial experience and network in the Szczecin region would be particularly valuable.

We are looking for a dependable, credible professional with strong knowledge of the Polish welding market and established relationships in the welding and steel industry. You should bring solid welding expertise, an open personality and a natural ability to build trust-based, long-term customer relationships.

This is not just another sales position. It is a unique opportunity to play a key role in developing NST's business in Poland. For the right person, strong performance and demonstrated leadership qualities may lead to future management responsibility for the Polish market.

What we can offer:

- A key role in a solid and internationally oriented company
- Freedom, influence and short decision-making paths
- Access to a strong technical environment within welding technology
- Competitive terms and genuine opportunities for professional growth
- A potential path towards leadership responsibility in Poland

If you know the market, the people and the opportunities, this could be the career move you have been waiting for!

If you are interested, please send your CV/application to Jacek@nst.no or frode@nst.no.

For more information, please contact:

Jacek Zajęzkowski +48 601 146 745 or Frode Hagen +47 92057550

All enquiries will be treated in strict confidence.